



Ref: Advt. No.- DIT/ SDMC/Videoconf/2017-18/D- 681

Date: 17.10.2017

Subject:- Reply to Pre-Bid Queries for " Setting up & AMC of Video Conferencing facility in SDMC".

This is with reference to the pre-bid meeting held on 06.10.2017 at 03:00 PM in IT Department 24th floor regarding above mentioned subject as well as queries received through email/ DAK from prospective following firms/company's/ Organisations. The reply of queries are as under:-

(Note:- All the prospective bidders are instructed here to read this document carefully in entirety instead of the queries only raised by them).

The specification mention in tender document are minimum required. The bidders participating may offer same or better specification product.

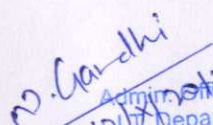
S. No.	Existing provision in tender document	Query raised by firm/company's/organisation	Reply by IT department
TaraSpan Solutions Pvt. Ltd.			
1	Video Standards Support: H.261, H.263, H.263+, H.263++ , H.264 High Profile, H.264 Baseline Profile (Page -16, clause- Video Standard)	Video Standards Support: H.261, H.263 , H.264 High Profile, H.264 Baseline Profile,H,264 SVC/H.265	As per OEM Standard.
2	Should have at least 4 Nos of HDMI/Component High definition Multimedia Interface) to connect full high definition display devices such as plasma and projectors for both video and content (Dual monitor Support) (Page -16, clause- Video Output)	Should have at least 3 Nos of HDMI/Component High definition Multimedia Interface) to connect full high definition display devices such as plasma and projectors for both video and content (Dual monitor Support)	As per OEM Standard.
3	Streaming and Recording in the same setup/solution (Page -17, clause- Other Desirable)	Clarification/Suggestion	No change/ as per tender document.
4	12x optical zoom cameras with 1920x1080p 60 frames per second (Page -18, clause- Camera)	Camera - 10x optical zoom cameras with 1920x1080p 60 frames per second	As per OEM Standard.
5	Camera - additional Clause (Page -18 , clause- Camera)	Camera and codec should be controlled and managed using a single remote control	As per OEM Standard.
6	Camera - additional Clause (Page -18, clause- Camera)	Camera should be capable of enhancing video conferencing experience with advanced speaker-tracking technology such that it automatically scans the room and	As per OEM standard.

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		seamlessly commands the main camera to appropriately frame the speaker during a call without any manual intervention. Automatic Speaker tracking solution should be available from the same OEM.	
Genius Presentation Pvt. Ltd.			
7	Should be able to connect 6 sites simultaneously and expandable up to 10 sites for future requirement. Multipoint video conference feature enabled from day one. (Page 16, clause- Multi point Feature)	4 sites simultaneously and expandable up to 9 sites	No change/ as per tender document.
8	Should support H.239 and BFCP protocols with High Definition resolution for presentations (Page 16, clause- Video feature)	H.239 only	As per OEM Standard.
9	Should support 3 monitors for Self View, Remote View and Content all in separate Monitors (Page 16, clause- Video feature)	2 Monitors	As per OEM Standard.
10	Should have at least 4 nos. of HDMI / Component High Definition Multimedia Interface) output to connect Full High Definition display devices such as plasma and projectors for both Video and Content.(Dual Monitor Support) (Page 16, clause- Video Output)	2 nos of HDMI/DP	No change/ as per tender document.
11	2 LAN /Ethernet-10/100/1000 Mbps full duplex Should have support for IPV4 networks (Page 16, clause- Network interfaces)	1 LAN	No change/ as per tender document..
12	Should support Standards-based: SRTP (AES 128 bit), H.235 (AES 128 bit) (Page 16, clause- Encrypton video call)	SRTP/H.235	No change/ as per tender document.
13	Pan range: +/-100 degrees, Tilt range: +/-20 degrees (Page-16, clause Specifications)	+/- 170- degree, Tilt range: +/-30 degree	As per OEM Standard.


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14	Make	Avaya, Clearone	No change/ as per tender document.
PG I.T solutions Pvt. Ltd.			
15	Authorization certificate from OEM /authorized distributor of OEM (Page-6 Para -3.2)	We would request to kindly consider OEM authorization only and no authorization from distributor should be allowed	No change/ as per tender document.
16	Bid authorization certificate (Page-6, para-3.10)	Please elaborate	The designated person must obtain authorization certificate from their firm to participate in bid process.
17	EMD by way of Demand Draft (page- 9 para 4.4.2)	Please allow EMD submission in the form of BG other than DD.	Submit the EMD in the form of Demand draft/ Bank Guarantee.
18	Security Deposit & Retention (page- 9 para 4.4.3)	Actual Period of security Deposit & Retention money and % to be with held with SDMC.	Already specified in tender document
19	Provision of Internet Leased Line/Broadband Connectivity (page- 14 para 4.20)	Is the prices are also be taken into consideration. When and how department will make payment to ISP/Service provider. Is there any Limitation by the department.	Already specified in tender document
20	Specification of Conference Room (page- 14 para 4.20.4)	Site ready will be in SDMC scope before delivery. Any delay of site readiness should not be counted as project completion period	As per tender document.
21	Project Trainging (page- 14 para 4.20.2)	We hope this will be restricted to operation training only.	No change/ As per tender document.
22	Consortium	We request kindly allow Consortium/ JV bidders between different companies to participate in the bid to have healthy Competition	As per tender document
23	PoC/Demo	We request to ask DEMO during technical evaluation to see actual performance for the system to be installed	As per tender document.
24	Payment (page- 11 para 4.6)	We request to make 100 % payment for serial No. 1,2 & 3 mentioned in commercial Bid of tender instead of 75%. Rest payment for services for Sr. No. 4 & 5 should also make in 6 months after Go live as half yearly payment receivable from SDMC will impact huge finance cost to bidder which is not possible. Although vendor will also have to deposit SD for project period to ensure timely services.	As per tender document.
25	Bidder will provide 06 MBPS Internet Line (page- 24)	We request SDMC to arrange 6 Mbps leaseline/ broadband connectivity and should provide to prospective vendor as most of the ISP do not accept quarterly payments. Hence, SDMC is requested to provide connectivity.	As per tender document.


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