



**NOTICE For INVITING TENDER**  
**SOUTH DELHI MUNICIPAL CORPORATION**  
**TOLL TAX DEPARTMENT**

**Notice Inviting Offer cum Request For Proposal (RFP) NIT No: ADC/TT/HQ/2020/D-1330 Dated 16.03.2020**  
**ENGAGEMENT OF A CONTRACTOR BY SDMC (Lead Corporation on behalf of all the three Municipal Corporations of Delhi) FOR TOLL & ENVIRONMENT COMPENSATION CHARGE (ECC) COLLECTION AT BORDER POINTS FROM SPECIFIED COMMERCIAL VEHICLES ENTERING DELHI**

The South Delhi Municipal Corporation (SDMC) invites sealed technical and financial proposals from interested developers/ toll plaza operators to collect toll tax from specified commercial vehicles, upgrade/modify, operate, and maintain 124 toll plazas/posts/barriers locations bordering Delhi. In addition to toll collection, the contractor shall also separately collect ECC as per actual basis and deposit the same on weekly basis. Collection of Toll & ECC shall be through newly installed RFID System at 13 entry points and manually or likely to be installed RFID system at remaining entry points of Delhi

The work shall be granted for a period of five years with provision of increase of 5% (five percent) in the existing awarded amount / committed amount after every two years.

- Reserve Price\*: Rs. 636.00 crores annually (Rs. Six Hundred Thirty Six Crore only)
- Earnest money deposit = Rs.13.00 crores: Rs.7.00 crores in the form of BG, should be kept valid for the period of 120 days and Rs.6.00 crores in the form of DD.
- An Applicant Firm or Consortium of Firms may submit their proposal.

\*This reserve price is for toll amount only.

**Broad role of Contractor:** Selected Contractor will undertake at its own cost

- Toll & ECC collection, development of toll plazas, up-gradations / modifications of toll plazas on behalf of SDMC as per NHAI standards, operations and maintenance for entire contract period.
- Up-gradation of toll plazas will entail the time bound exercise of the following:
  - Computerization of identified toll plazas (names of such toll plazas identified in the RFP document).
  - Upgrade/modify/add to remaining manual toll posts/ barriers.
- Remit to the Corporation as per terms & conditions mutually agreed in the contract.
- Use & operate RFID facilities and infrastructure created at the 13 (thirteen) Entry Points in the Project for collection of MCD Toll Tax and ECC;
- Use and operate the facilities and infrastructure created at the permanent and mobile Point of sale in the Project for RFID tagging of vehicles as well as recharging of RFID tags;
- The Web Portal for undertaking registration of vehicles and recharging of RFID tags.
- The successful bidder shall make reasonable efforts to maintain harmony and good relations with the RFID concessionaire engaged for maintenance of RFID infrastructure.
- In case, the SDMC intend to provide RFID system at remaining entry points or to increase the number of RFID lanes at 13 entry points, in that case the prospective Toll & ECC collection contractor shall be bound to the terms & condition of RFID contract regarding responsibilities & obligations of the Toll & ECC collection contractor during and after the implementation of RFID and during maintenance period.

**Broad role of SDMC:** SDMC will act as facilitator, provide toll plazas on "as is where is" basis, grant rights for toll & ECC collection and provide administrative support.

**Project Background:** At present there are 124 entry points at the borders falling under the jurisdiction of SDMC. Specified commercial vehicles entering Delhi are tolled at entry points through plazas/lane/posts/barrier points and further as per direction of Hon'ble Supreme Court in the case titled MC Mehta Vs. UOI & Ors. in W.P.(C) No. 13029/1985, ECC shall be collected from certain specified commercial vehicles. Further, SDMC now envisages contracting out the process of toll & ECC collection, operation & maintenance (O&M) at toll plazas/lane/posts/barrier points to an eligible private sector firm to be engaged through an open, competitive and transparent engagement process. For this purpose, SDMC is issuing this Notice Inviting Offer-cum-Request for Proposal (RFP) solicitation.

**Selection Process:-**A single stage, two-envelope, engagement process will be followed for selection of a suitable Contractor for this work. All interested Firms or Consortium of Firms that qualify each of the following eligibility criteria may apply. Based on the technical bid of each proposal as submitted by the Applicant, SDMC shall shortlist Bidders for opening of financial bid of those bidders who qualify the eligibility criteria as given below and whose technical bid is found acceptable. The Firm or Consortium of Firms having the highest financial bid will become eligible for selection as a suitable Contractor.

**Eligibility Criteria** for technical compliance of the Applicant:-

- Networth:** The Firm or Consortium of Firms taken together must have an aggregate tangible net-worth as per previous year's available annual audited results, of =Rs. 212.00 Crores, excluding revaluation reserve, goodwill and other intangible assets, as certified by a Chartered Accountant.
- Relevant Experience:** The Applicant / Firm / Consortium of Firms must have prior relevant experience of toll collection, operation through manual and semi automated/ electronic toll collection technologies in any three financial years of the last five financial years ending March 2019.
- In case of Build-Operate-Transfer (BOT) toll roads and /or bridges, the concessionaire/ developer/ operator/subcontractor/ Operation & maintenance contractors having valid appointment certificates/proofs can claim experience.
- Past Toll Collection:** The Applicant / Firm / Consortium of Firms must have prior relevant experience in Toll / Octroi / Entry tax collection of at least Indian Rupees = Rs. 212.00 Crores, an annual average of best three financial years in past five financial years ending March 2019.

**NOTE-**The Applicant / Firm / Member of a consortium of firms and their subsidiaries either wholly owned or subsidiaries with percentage of any holding or step down subsidiaries with percentage of any holding or subsidiaries by control of composition of board / associates / consortium who has not cleared past dues of SDMC and has been black-listed by either SDMC or any Govt. organization /Ministry /PSUs shall not be eligible to participate in the tender and such participation will be rejected, summarily.

The successful bidder shall be required to deposit performance security equivalent to 10% of the Quoted Amount/Awarded Amount/Negotiated amount for Toll Tax and Rs. 12.00 crore (Rs. Twelve Crore only) for ECC in the form of DD/BG within seven working days from the date of issue of Letter of Intent (LOI) as per detailed below:-

- Rs.13.00 crores (Rs. Thirteen Crores only) already deposited as EMD shall be converted as part of performance Guarantee. However, the validity of Bank Guarantee of Rs.7.00 crores (Rs. Seven Crores only) deposited as part of EMD shall be extended to 63 months.
- Amount equivalent to 10% of the Quoted Amount / Awarded Amount / Negotiated amount (after deducting Rs.13 crores already deposited by the bidder as EMD which shall be adjusted in the performance security) for Toll Tax and Rs. 12.00 crore (Rs. Twelve Crore) for ECC in the form of BG/DD valid for 63 months.

Letter of award shall be issued after receipt of performance security.  
*The Bank Guarantee shall be as per prescribed format by the SDMC from any Nationalized India Bank/State Bank of India or its subsidiaries/IDBI/ICICI/Export Import Bank/Foreign Bank with counter guarantee from any Nationalized Indian Bank or State Bank of India or its subsidiaries/any RBI approved Schedule Commercial Bank having net worth of more than Rs.500 crores from its India Operations will be acceptable.*

*The Performance Security so obtained, in the shape of Bank Guarantee shall be kept valid for 63 months*  
SDMC reserves the right to reject any/all application / bids without assigning any reasons.

- EMD amount of the unsuccessful bidders will be returned to them at the earliest after expiry of the final bid validity and latest on or before the 30<sup>th</sup> day after the award of the contract.

**Statement of qualification:-Applicants/ firms (in case of a Consortium, each member) must submit the following papers with application.**

- Firm's profile including details of ownership, constitution and evidence of incorporation.
- Evidence of financial capability, including annual audited accounts of preceding three (3) financial years.
- Detailed information on key personnel (list of management, key officials, promoters and current stake holding pattern).
- Relevant experience for past or current projects in hand with regard to toll collection, operation with supporting proof i.e. documents/ certificates from client/award letter/ letter of acceptance etc. as applicable from respective client.

**RFP document shall be issued to intending bidders from 17.03.2020 to 27.03.2020 upto 4.00 P.M. (by hand)** from the office of Additional Deputy Commissioner, Toll Tax Department, 14th Floor, Dr. Shyama Prasad Mukherjee Civic Centre, Minto Road, New Delhi-110002 (Phone: 011-23226422) (Email-ID: tolltaxsdmc@gmail.com) for a non-refundable fee of Indian Rupees 1,00,000/- (Rupees One Lakh Only) payable through bank drafts/ bankers cheque of an Indian Nationalized/Scheduled bank in favour of Commissioner, South Delhi Municipal Corporation.

**Pre-bid conference – 21.03.2020 at 11:00 AM.**  
**Submission of Technical and Financial Proposal/Bid to:** In Conference Hall, 23<sup>rd</sup> Floor, SDMC, Dr. Shyama Prasad Mukherjee Civic Centre, Minto Road, New Delhi-110002 (Phone: 011-23226422)

The technical and financial bids, alongwith a duplicate copy, must be submitted in separate sealed Envelopes 1 & 2. Envelope 1 titled "Technical Proposal", Envelope 2 titled "Financial Proposal", put together in a Cover Envelope, superscribed, either Original Proposal or Duplicate copy followed by: "Engagement of a Contractor by SDMC for toll/ECC collection at border points from specified commercial vehicles entering Delhi".

**Last date of submission of Proposal 30.03.2020** on or before 03.00 P.M. (IST) **Date of opening Technical Bids 30.03.2020** at 03.15 P.M. (IST)  
This NIT issued subject to outcome of WP(C) No. 12483/2019 and WP(C) 2241 of 2020 pending before Hon'ble High Court of Delhi.